



LIFECYCLE & ITAD SERVICES



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WHO WE ARE...



Agilitas is a market leading European IT channel services provider of customer driven technology solutions. An integral part of our proposition are lifecycle services that includes secure ITAD and recycling services.

Our lifecycle services have overseen in excess of 3 million devices through the IT life cycle and, as a result, are perfectly placed to provide our customers with guidance and advice through this complex market.

As a strategic partner of choice delivering IT channel services, we can offer a huge range of additional services, such as technical resource, IT spares and logistics, as well as datacentre and office relocations, configuration and build, and project managers along with our hardware IT sales service.

Through our ecosystem of best-of-breed partnerships, Agilitas delivers one of the most certified IT recycling services in the UK; reassuring channel partners that we are focussed on security, processes and quality of service.



1.2million
hard disk drives destroyed



3,000
populated rack
cabinets removed



146,119
data tapes destroyed

73% of materials
reclaimed
for re-use



over 3 million
devices overseen by
our management team



over 100 years
combined management experience in the delivery
of large scale supply chain & ITAD services



0% data breach risk



100%
secure

CARBON NEUTRAL & CARBON OFFSET...

There are many reasons why an increasing number of businesses and organisations are choosing to offset their emissions. Talk to us about how you can get involved.

- Meeting Corporate and Social Responsibility (CSR) targets
- Providing structure to CSR activities
- Giving back to local communities where business is being done/products sourced
- Helping reduce global CO₂ emissions
- Helping enhance developing countries
- Fostering local community relations
- Helping to build brand reputation
- Delivering PR advantages
- Differentiating yourselves from competitors
- Balancing out emissions and becoming carbon neutral



G-CLOUD9 CLOUD SUPPORT SERVICES...

Government and Corporate environments typically have their own data centres, which includes all of the infrastructure, cabling, racks, IT servers, switches, routers, UPS and data storage hardware. To migrate away from owning your IT equipment - which typically has a CAPEX associated with it - to a Cloud environment - which is typically OPEX - you must be able to securely manage your IT hardware in the existing data centre; before you can migrate to the managed Cloud environment.

Agilitas offer a complete total cost of ownership package for data centre migration. This is generally cost neutral - or better - for the client, whilst providing the data security and sanitisation required, with one of the most comprehensive set of ITAD WEEE accreditations and certifications available in the UK. The service offering of onsite or offsite data wiping and destruction, along with collection, refurbishment, re-marketing and recycling services, creates the best total cost of ownership available in the UK. Agilitas also offer corporate social responsibility programs, carbon offset and charitable giving and use of the greenest vehicles available in the UK; whilst making sure our internal processes offer a 0% landfill policy and cardboard/packaging recycling system. With Agilitas' services, migration from data centre to Cloud can take place in a secure and cost effective managed environment. Agilitas offer quality assurance and performance testing as standard.





ITAD SERVICES...

GDPR BE PREPARED...

The EU General Data Protection Regulation (GDPR)

The GDPR will be enforced from 25 May 2018.

UK organisations that process the personal data of EU residents have only a short time to ensure that they are compliant.

Introduced to keep pace with the modern digital landscape, GDPR is more extensive in scope and application than the current Data Protection Act (DPA). The Regulation extends the data rights of individuals, and requires organisations to develop clear policies and procedures to protect personal data, and adopt appropriate technical and organisational measures.

DATA PROTECTION & THE LAW

Many companies don't have the information necessary to put together appropriate asset disposal protocols to cover Article 25. It is therefore essential that when selecting a vendor, consideration is given to the vendors expertise and certifications, in particular ISO 27001 Information Security Management. Agilitas can give the reassurance required that you are following the correct process. All staff are security cleared and you will be provided with a fully auditable data destruction process and certification.

Under GDPR the originators of data and the contractors to destroy the data will be held jointly responsible for ensuring safe data destruction and, should a breach occur, are jointly liable. It is the responsibility of the data originators to ensure that they have a contracted, credible and compliant supplier.

PENALTIES UNDER GDPR

The Regulation mandates considerably tougher penalties than the DPA: organisations found in breach of the Regulation can expect administrative fines of up to 4% of annual global turnover or €20 million – whichever is greater. Fines of this scale could very easily lead to business insolvency.

THE BREXIT QUESTION

UK organisations handling personal data will still need to comply with GDPR, regardless of Brexit. GDPR will come into force before the UK leaves the European Union, and the government has confirmed that the Regulation will apply, a position that has been confirmed by the Information Commissioner.

IT RECYCLING...



SIMPLE 5-STEP PROCESS

- 1 Agree a list of devices for collection.
- 2 Attend site with security cleared engineers, collect devices in secure containers.
- 3 Containers returned to Agilitas for data wiping and assessment.
- 4 Remarket, refurbish or recycle items - tailored to customer requirement.
- 5 Detailed report delivered, along with data erasure and / or destruction certificates for each data bearing device processed.

WHY CHOOSE AGILITAS?

- HMG approved data erasure solutions
- Full asset report produced as standard with every computer recycling collection
- Ability to generate revenue from 80% of equipment returned to us on an average collection
- Secure dedicated collections with security cleared staff
- Most certified, secure and comprehensive mobile shredding solutions in the market
- Approved and certified by the Environment Agency
- 0% landfill policy
- Agilitas utilise Blancco data erasure software
- Mobile phone recycling also available
- Trade-in programmes and IT buy-back solutions
- Global coverage

SECURE COLLECTION SERVICES...



Agilitas have a fleet of secure collection vehicles to undertake customer collections. We also have a dedicated Logistics partner, allowing us to collect IT from anywhere in the UK at the best possible rates without compromising the risks associated with transporting redundant IT Equipment.

Every collection is allocated a security cleared (SC) driver to ensure the data and products are treated in accordance with MOD guidelines. This is the most comprehensive security clearance for the collection and logistics industry. This, along with the dedicated collection services, ensures the transport for our customer's equipment is handled to the highest levels.

To complement our secure collections service, we offer different levels of tracking for our customers; to include:

- Individually scanning each unit serial and asset number onsite and providing an electronic report once complete
- Cross-checking each device against the customer's inventory estate to identify out of scope products
- Geo-fencing capability
- Security sealed vehicles with satellite tracking

Every secure collection undertaken, uses a secure plastic pallet box to ensure items, once scanned and located in boxes, cannot be tampered with until the collection is received at our facility. The customer has peace of mind that the items are not only shipped on a dedicated collection vehicle, but are also sealed in secure pallets. This guarantees our secure collection service is the most reliable and resilient in the ITAD industry.

SECURE OFFICE BOX SOLUTION...



WHEELIE BIN

Secure storage of IT disposal products or confidential documents. Easily moved around onsite. For small items such as hard disk drives, USB pens, optical media and DLT tapes. Locked with a key; ensuring any data sensitive devices or confidential documents stored within are safe and secure.

Holds approx. 100kgs of IT hardware or confidential paper.



LARGE WHEELIE BIN

Secure storage of IT disposal products or confidential documents. Stored outside in a loading bay or large loading area. For large items such as PC's, laptops and monitors or greater volumes of small IT consumables. Features a controlled loading hatch for smaller items, meaning the box can remain locked and the content remains secure.

Holds approx. 400kgs of IT hardware or confidential paper.



PALLETBOX

Cost effective and flexible storage of IT disposal products or confidential documents. Units can be flat packed and when required, erected quickly to store large IT products such as PC's, laptops and monitors or greater volumes of small IT consumables. Designed to store large volumes of confidential documents and files.

Holds approx. 250kgs of IT hardware or confidential paper.



SECURE PALLETBOX

Lockable but flexible, very secure storage of IT disposal products or confidential documents. Units can be flat packed and when required, erected quickly to store large IT products such as PC's, laptops and monitors or greater volumes of small IT consumables. Designed to store large volumes of confidential documents and files.

Holds approx. 400kgs of IT hardware or confidential paper.

DATA ERASURE & DESTRUCTION SOLUTIONS...

Agilitas can offer a wide range of onsite and offsite (MASC) data erasure solutions.

Our services are aimed at increasing data security, whilst reducing every risk of data loss during transit to any location. Our certified engineers will attend site with the relevant equipment to ensure they can handle any potential issues that may arise whilst undertaking the onsite data erasure activity.



Agilitas utilise Blancco data erasure software, this CESG Infosec 5 approved erasure application is the most certified and respected data erasure software in the market place today. All personal or confidential data is wiped from your devices and a certificate is provided per drive for compliance and auditing.

What if Blancco fails?

If the device fails to be 100% data-wiped, it will be destroyed onsite in the caged, secured shredder. We can shred to 11mm, 6mm and 2mm. Alternatively, devices can be taken offsite for incineration.

■ ■ their philosophy is one of compliance and fail-safe procedures; ensuring a professional end solution ■ ■

Typically our customers can request three types of service:

- 1 Onsite data erasure from within our secure mobile data erasure lab
- 2 Onsite data erasure from within the customer's office or data centre
- 3 Onsite data erasure and shredding within our secure mobile vehicle; which can handle both services

Essentially the service:

- Manages data security concerns by erasing sensitive or restricted data onsite
- Provides visual erasure or destruction giving the customer accountability
- Ensures no risk of data breach in transit
- Saves time and money through efficient erasure process
- Reassures through detailed final reports and certification

MOBILE ASSET SANITISATION CENTRE (MASC) SHREDDING...



Agilitas' hard drive destruction and secure shredding service, ensures you keep your information confidential and secure. Our hard drive destruction services are the most secure and cost effective way to permanently destroy your data-bearing devices. As a standard service we offer an industry leading 11mm particle shredding system and also have the ability to shred to 6mm which is MOD standard.

Using cutting edge technology, Agilitas utilise shredding units fit for purpose. Shredding up to 3000 devices a day whilst conforming to the most stringent standards and mandates.

Agilitas' secure hard drive shredding destruction service is the most secure way to ensure your data destruction and data disposal processes are secure; whatever your line of business. The growing threat of identity fraud, means it is now more important than ever to ensure your data destruction and data disposal processes are secure and handled by a trusted and respected supplier.

Our team of security cleared personnel install trust and peace of mind. All MASC solutions comply with the following mandates and standards:

- HMG Security Policy Framework
- HMG IA Standard No. 5 – Secure Sanitisation
- CPNI certified process and vehicle
- ADISA (Asset Disposal Information Security Alliance)
- JSP 440 Joint Services Publication
- Data Protection Act 1998

■ ■ I was able to work remotely, in comfortable surroundings, whilst keeping a close eye on the whole process ■ ■

WHY CHOOSE (MASC)?

- Most certified, secure and comprehensive mobile shredding solutions in the market place
- First mobile ADISA & CPNI certified solution in the UK
- ISO14001, ISO9001 & ISO27001 certified
- Approved and certified by the Environment Agency
- Ability to process high volumes in one day
- Remote network access from Agilitas
- Fully fitted kitchen facilities
- Fully workable office space with power and wifi
- Interior and exterior CCTV monitor
- Heating and air conditioning system onboard
- Blancco storage cage
- Detailed final report and certification



IT REFURBISHMENT, UPGRADES & REMARKETING...



IT REFURBISHMENT & UPGRADES

The Agilitas refurbishment and upgrade program allows customers to increase the asset lifecycle of their desktide IT. Once collected, assessments and diagnostics are run and we are then able to upgrade various components such as RAM and HDD capacity to cope with the demands of new software.

Once upgrades have been completed we are able to bond the stock in readiness for call-off by the customer at any of their locations. This can save money on capital expenditure and reduce ongoing maintenance and service costs; as well as disruption to the end user.

As an experienced computer refurbishment service company, Agilitas are well versed in ensuring the products are handled in the correct ESD environment, which enables us to give a full warranty to all IT returning to the desk.

Other benefits of this process include detailed software audit reports; allowing reuse of licences and removal of any unauthorised software in use on customer networks. Agilitas are also able to install builds and deliver fully configured devices, reducing the amount of additional engineer handling and associated costs.

REMARKETING PROCESS

- Product is initially assessed and graded.
- Sent to data-erasure lab for 8 point security check.
- If product fails data-erasure it is shredded to 11mm fractions.
- If product passes security checks and is approved by customer for resale, it's then stored at the Agilitas storage facility until a sale is agreed.

IT REMARKETING

Recycling old computers is no longer about scrapping devices or diverting waste from landfill. IT recycling is about maximising revenue returns, controlling and managing risk and ensuring all aspects of the service are secure and approved. Agilitas customers are certain to receive a quality service, where they can be assured, all data is secure and they are dealing with a trusted and established partner who guides them through ever-changing legal and environmental compliance standards.

Typically, we are able to sell 80% of all ICT that is returned to us. We do this by using multiple web channels, Agilitas Global, hardware specialists, have access to literally hundreds of sales channels around the world. The customer can expect a return of 70% of the residual value once the process is completed.

IT BUY BACK & MOBILE PHONES...

IT BUY BACK

At Agilitas we specialise in IT buy back. The service provides a valuation of the redundant IT estate, based on current market conditions and grading of the equipment. This enables customers to plan budgets in advance and factor in the resale values before projects commence.



We have completed many IT buy back schemes for Disaster Recovery operations, where kit has never been used and is A grade. This allows for 100% resale through Agilitas Global and amounts to a free service with a financial rebate at the end of the process.

All Agilitas need to know is the make, model and specification of the product, along with the number of devices involved in the scheme and we will be able to offer a tailored buy back service to suit individual customer requirements.

As Crown Commercial Service Suppliers of G-Cloud9, we support the Government departments with Cloud Migration of datacentres by offering IT buy back services. Typically, we will deliver the following services free of charge:- collection, asset management, data wiping/destruction and certification. A financial rebate is then provided to our customer at the end of the process.

MOBILE PHONES

Simply deleting data from a smartphone or restoring factory settings will not prevent data leaks if your phone is not taken through the correct data erasure procedure. Agilitas mobile phone erasure service eliminates the risk of inadvertent data leaks by providing maximum security and a fail-proof audit trail for every smartphone that is erased.

Our Blancco data erasure and report provides details such as:

- Phone name & model
- Operator details
- IMEI code
- Storage capacity

Secure data erasure for smartphones and tablets facilitate the safe disposal, reuse or resale of your portable devices by permanently erasing all sensitive user data such as emails, contacts and photos. Agilitas can structure a full asset disposal process and gapless audit trail for all mobile phones, tablets and devices.



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