

## CAREER OPPORTUNITY

### JOB TITLE:

Technical Bid Analyst



### Background

Guided by our shared values, we all take pride in everything we do, working as one team with a shared vision to deliver the highest standards to our customers. We work in a fast moving ever-changing environment, so we are constantly looking at driving improvements to stay ahead of our game. There is a real passion to innovate across the whole Agilitas team, whether that be to improve our internal processes for our colleagues or simply make the customer experience a more pleasurable one! Our core PRIDE values (Passion, Respect, Innovate, Deliver, Embrace) unite the Agilitas team and ensure we remain focused and consistent in everything we do.

### The Role

We are recruiting for a Technical Bid Analyst to join our team to process quotes for our customers. This is a challenging and busy role, working in a team, where multiple requests for quotes come in via e-mail from various customers. The bid team's role is to take the request, create a competitive quote for the customer within a 2 day turnaround and within a standardised format. These quotes could be anything from one or two lines of product through to 50,000 items or more and therefore, varying degrees of value and complexity of processing.

Whilst we have an automated bid tool for our customers to price standard equipment as well as price books available to us for quoting, there are times when you will have to use your initiative and experience to investigate and research hardware to be able to price the quote appropriately. You will be using excel as your primary tool so a good level of competence is required (formulas and data manipulation etc).

We are dealing with high volumes of different hardware equipment making this a unique and interesting role for someone who thrives on a challenge and keeps calm when working under pressure.

To be considered for the role, you must have the following skills:

- Commercial acumen, awareness of financial, budgetary and SLA constraints
- Hands-on technical experience and/or an IT related qualification (such as ITIL)

If you have previous experience in producing quotes within Excel this would be a distinct advantage as would good technical/product knowledge of Datacentre products

### About Us

Agilitas IT Solutions is the leading global innovator of customer driven IT channel services. Passionate about delivering first class IT services on behalf of our channel partners, we have been helping the major OEMs, IT resellers and managed service providers extend their service capability and improve service delivery levels to their customers for over 25 years.

We manage IT infrastructure across server, storage, networking and end user computer technologies and deliver complementing maintenance and professional services to channel partners across 60 countries and to over 15,000 locations throughout the UK, Europe and the rest of the world.

Guided by our shared values, we all take pride in everything we do, working as one

We firmly believe that investing in our people is the greatest investment we can make into the future success of our business and our great employees have played a pivotal role in ensuring our company's growth.





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## In Return

As well as being a great place to work with a friendly and helpful team, we offer the following benefits:

- Standard 20 days holiday + bank holidays (increasing to 25 days with service).
- Additional ½ day birthday holiday
- Ability to 'earn' an additional 4 days per annum if you win quarterly awards based on the company PRIDE values.
- Cycle to Work Scheme.
- Death in service (2 x salary).
- Access to Perk Box (access to lots of rewards ranging from free food in major UK restaurants to movie tickets, to phone insurance and more).
- Regular away days and social events.
- Quarterly and annual awards.
- Invitations to award ceremonies and partner events.
- Dress down Fridays.
- On site parking available.

We are based in Nottingham at Glaisdale Parkway which is situated on the west side of Nottingham located approximately 4 miles to West of the City Centre via the A609 and 4 miles from the M1 with convenient access to junctions 25 and 26. The area is very well connected for public transport with numerous bus routes in close vicinity.