

AssureMeNow

Enabling channel partners to self-quote multi-vendor maintenance and professional services



Agilitas understand how important it is for their channel partners to respond quickly and efficiently to the demands of their end user clients. As a result, after working closely with our partners and listening to their challenges, it was evident that they required more control when it came to quoting annuity-based maintenance and professional services. In response, Agilitas invested in building a first-of-its-kind multi-vendor channel services pricing tool.

Agilitas' innovative pricing portal, AssureMeNow, is underpinned by the company's market leading InventoryAssure services product, enabling channel partners to self-quote UK and European multi-vendor maintenance services across server, storage, networking, laptop and desktop technologies. It also allows partners to quote on dedicated, multi-skilled engineering resource for professional service projects.

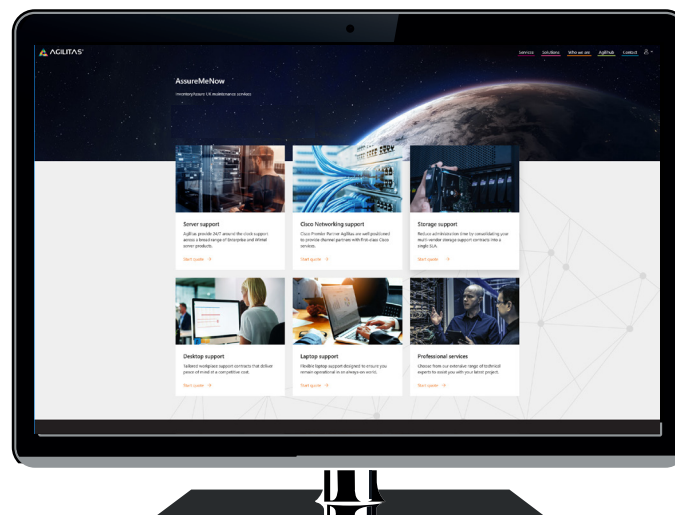
AssureMeNow is a quote tool that links directly into Agilitas' systems, ensuring seamless integration when a customer order is placed. The tool provides a personalised dashboard for customers, where users can see their total number of overall quotes, the number of quotes won with their associated value, as well as any lost quotes.

Benefits to our channel partners

- **Self-serve portal** – reduce quote turnaround times to minutes
- **Grow annuity-based revenues** – attach increased services to product sales
- **Multi-vendor pricing** – access to thousands of product types
- **Flexible service options** – various SLAs, parts and engineer options
- **Increase renewal rates** – auto-generated renewals

Partner enabled functionality

- UK maintenance pricing
- Excel & PDF quote output options
- Day-rate pricing for 9 levels of engineering resource
- Personalised dashboard view of all quotes
- White-label option for partner branded quotes



For further information on how we can help your business, get in touch

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AssureMeNow will deliver real competitive advantage for our partners to create quotes quickly and efficiently, meaning they stay ahead of their competitors. Agilitas is the leading service provider to channel firms, and this new portal is part of our wider digital transformation strategy that is focused on giving our partners the tools they require to succeed.

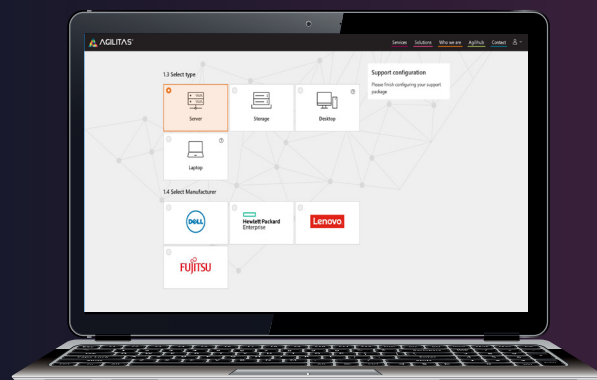
The AssureMeNow portal provides an easy step-by-step quote tool which allows partners to select what type of service they are looking for, sorting by technology type, vendor type, product type, service level, engineering and parts options, as well as the duration of their contracts.

Once a partner has selected all product preferences and chosen a specific service, those products are placed into a shopping basket to enable the ordering process to be simple and seamless.

The output from the tool is in both Excel and PDF formats, which can also include the partner's logo. The tool also allows partners to apply a percentage uplift, meaning partners can use the tool to quote their end user customers directly. Partners previous quotes will all be saved on users' personal dashboards, ensuring they can access them at a future date easily and efficiently.

Managing future renewals is also simple and easy with AssureMeNow. The portal will auto-generate renewal quotes 30 days before the renewal is due to allow partners to engage early with their end user clients to increase their ability to retain important annuity services.

To start benefitting from this innovative online tool today please contact us to arrange a demonstration with one of our experienced service specialists.



UK MAINTENANCE PRICING



MULTI-VENDOR/
MULTI-TECHNOLOGY



PROFESSIONAL SERVICES PRICING



SELF-SERVE PORTAL



E-COMMERCE STYLE SITE



PDF & EXCEL

EXPORT TO PDF & EXCEL



DASHBOARD VIEW
OF QUOTES



PARTNER-BRANDED
QUOTES



Shaun Lynn, CEO at Agilitas, comments on the announcement: "We are delighted to have launched this 'first of its kind' online services pricing portal to help put our channel partners in control when responding to their end user clients' service requests.